



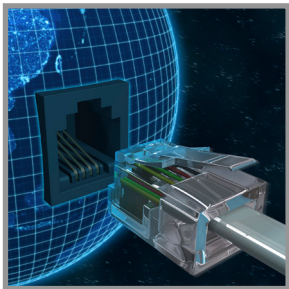
A National **Woman-Owned** Distributor of
Telecommunications and Networking Solutions

Government SOLUTIONS

 **WALKER**
AND ASSOCIATES INC

PRODUCT SOLUTIONS & LOGISTICS SERVICES

As a national woman-owned small business, Walker and Associates, Inc. is the premier supplier of telecommunications and networking solutions to government agencies and contractors. With 40 years of experience serving the distribution and logistics needs of network operators, Walker's team of government specialists can assist you with products and services to help you reduce the cost and complexity of managing your network infrastructure.



ACTIVE ETHERNET / GPON

Design and deploy a cost-effective active or passive network for delivering voice, data, and video applications.

- Ethernet Aggregation
- Hardened Outside Plant (OSP)
- GPON / FTTx
- Digital Loop Carrier
- Tools & Test Equipment
- Broadband Service Delivery



DATA CENTER

Build and manage the infrastructure necessary for delivering secure, scalable, and resilient access to mission-critical information and applications.

- Storage / SAN
- Fibre Channel
- Servers
- Switches / Routers
- Racks & Cabinets
- Fiber / Copper Cabling
- Cable Management
- Patch Panels
- Patch Cords
- Tools & Test Equipment
- Power Solutions



IP EVOLUTION

Networks are undergoing tremendous change as IP replaces legacy ATM and TDM networks. Protect your current investment while delivering an advanced, next-generation network.

- Ethernet Extension
- SONET / ATM / TDM
- Switches / Routers
- Integrated Access Devices
- Tools & Test Equipment
- Media Gateways



SECURITY AND SURVEILLANCE

Secure and protect critical interests and assets with high-quality, IP-based CCTV video and intelligent video analysis.

- Analog / IP Cameras
- Encoders
- Video Servers
- Video Recorders
- Content Analysis
- Monitoring & Management
- Ethernet Extensions
- Power Solutions



TRANSPORT

Deliver advanced voice, data, and video applications over a highly-scalable and reliable high-speed network.

- SONET / ATM / TDM
- WDM / DWDM / CWDM
- IP / MPLS
- GPON
- Ethernet Extension
- Ethernet Aggregation
- Native Ethernet
- Routers / Switches
- Multiplexers
- Digital Cross Connects
- Power Solutions
- Tools & Test Equipment



UNIFIED COMMUNICATIONS

Increase the productivity and collaboration between co-workers, suppliers and clients by streamlining information delivery across multiple devices and media types.

- IP PBX
- Softswitch
- IP Phones & Headsets
- IP Gateways
- Switches / Routers
- Video Conferencing
- Headsets
- Tools & Test Equipment



WIRELESS

Provide anytime, anywhere network access with a cost-effective, high performance wireless network for business-critical mobility.

- Wireless Backhaul
- Point-to-Point
- Wi-Max
- Wireless LAN Switches & Controllers
- Wireless LAN Access Points
- Digital Cross Connects
- Power Solutions
- Tools & Test Equipment



VALUE ADDED SERVICES

Reduce the cost of complexity of managing network infrastructure with a comprehensive portfolio of supply-chain management services.

- Distribution / Logistics
- Integration & Fabrication
- Customized Kits
- Materials Management
- Customer / Virtual Warehousing
- Customer Asset Management Program
- Customer-Owned Materials Processing
- Fully Integrated ERP
- Engineering
- Shelter Integration

*To learn more, please contact your Walker and Associates
Government Sales Associate at 1-800-870-9138 or visit www.walkerfirst.com.*



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AND ASSOCIATES INC

ABOUT WALKER

Walker and Associates, Inc. is a national certified woman-owned (MWBE) corporation and leading provider of telecommunications and networking solutions to network operators within the government, enterprise, wireline, wireless, and cable TV industries. In addition to distribution and logistics services, Walker offers a range of solutions for helping organizations reduce the cost and complexity of managing their network infrastructure including: materials management, customized kits, virtual warehousing, integration, fabrication and asset management. Headquartered in NC, near Winston-Salem, Walker is celebrating 40 years of supply-chain management success.

ISO 9001:2000
CERTIFIED



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CCR Registered

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