



# WALKER

AND ASSOCIATES INC

## Installation Services



Since 2002 the Walker Installation Services Team has successfully worked on hundreds of specialized projects across the CLEC, Independent Telco, RBOC, Wireless, Long Distance, Cable Television, Integrated Communications Providers and Utilities markets. This division of Walker offers Design Engineering, Project Management and Installation Services to provide our customers with a complete EFI&T solution.

Walker's installation and project management group focuses on taking costs out of your network deployment. The need to turn up services quickly and efficiently makes it imperative that you find a strong and stable installation partner with access to multiple vendors and experience in dealing with complex projects and technologies.

## Complete EFI&T Solutions

As a solutions focused distributor, Walker and Associates features an EFI&T team that delivers new equipment to the deployment site *and* guarantees its professional installation and operation.

**TL9000**

ISO 9001:2000 certified



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Equal Opportunity / Affirmative Action Employer m/f/d/v



Walker's team of engineers, project managers, certified installers, and labor partners take the worry out of meeting the needs of a challenging project. Walker's staff is a team of experienced industry veterans familiar with industry standards for installation, test and turn-up, project management, and engineering excellence.

Walker provides first-in-class project management from the site-survey and engineering package through to the final walk-through. Every step in the process is evaluated to determine the impact to the project from a cost and resource perspective. Walker makes sure that the project is a success by assigning a project manager to oversee the first steps, coordinating vendor or customer supplied equipment, scheduling the installation, testing and turn-up and conducting a final walk-through.

One of the many benefits in dealing with Walker's installation and project management group is that Walker is a full-line equipment distribution supplier that can lower your equipment costs on many items that you will need for each project. Walker's ability to offer a vendor neutral solution and coordinate the delivery to your site is one of many ways Walker can help your company reduce costs.

Walker is a MWBE Certified company, which can provide your company with competitive supplier diversity credits. Walker's other well-developed service offerings (Integration, kitting and materials management) make the Walker Solution right for you.



Walker, working with a nationwide installation footprint, can provide complete turnkey services for all of your central office and co-location needs. Acting as your project manager Walker will oversee and coordinate all of the following areas to ensure your in-service dates are met, and provides you the following capabilities:

- Nationwide Installation/Engineering Footprint
- Detail/Design Engineering
- Project Management
- Turnkey Installation
- Test and Turn-up
- Permitting
- Inspections
- Site Surveys
- DC Power Design
- Detail Drawings
- Sales and Technical Support
- Staffing Needs
- Creation of Bill of Material
- One Point of Contact
- And much more!



Walker's Installation Services gives new meaning to the phrase "one-stop shopping." Purchase equipment from any of our 350 industry-leading manufacturers; create your personalized, customized bills of materials to make your own kit; take advantage of experienced engineering and expertise from industry professionals; complete your project by choosing our installation services - it's up to you!

**Qualified and/or Certified With Key Industry Manufacturers Such As:**

- » ADTRAN
  - » Brocade
  - » Corning
  - » Emerson Network Power
  - » Force10
  - » Fujitsu
  - » Juniper
  - » Newton
  - » Symmetricom
  - » Telect
  - » Tellabs
  - » Tyco Electronics
- And More!**





